

A Champion Farm for Champion Horses

Victorian Splendor On The Hill

A Passion for the English Style Garden

Commonsense Gardening Comes with a New Name

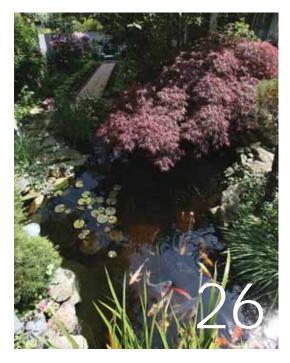


# Contents HOMEstyle

june 2008

## features









#### Fox Meadow Farm

A state-of-the-art horse breeding farm centers on the welfare of the horses and the love of riding.

#### 21 Victorian Splendor On The Hill

A look into an architectural style that took this area by storm in the late 1800s.

#### 26 A Passion For The English Style Garden

A local plant collector and avid gardener tames down the wild cottage garden to fit her yard's limitations.

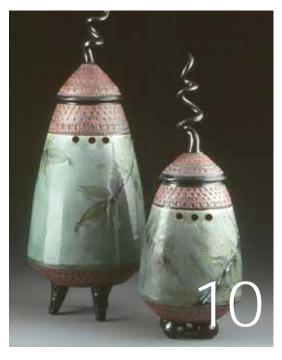
#### 30 Commonsense Gardening

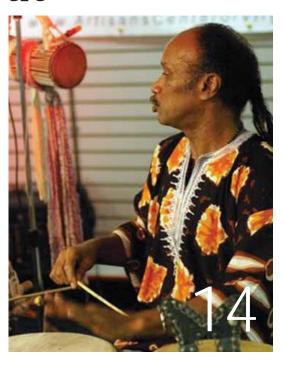
A gardening designer explains the principles used in Xeriscaping your garden.

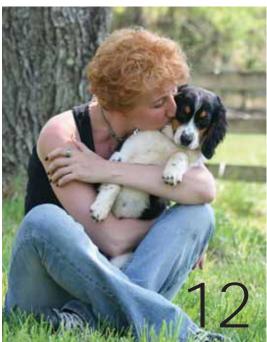
## Contents HOMEstyle

### june 2008

## also in this issue









Cover photo courtesy of The Land Company.

- 10 artist scene Prize winning potter treats Virginia like first place.
- wildlife/pets Furry faces finding forever friends.
- 14 around town Third Fridays in Waynesboro
- 33 food Many stars make L´Etoile shine.
- 36 open floor plans Much to desire and little to fear.
- when the builder's name says it all
- 40 kennel club dog show 101
- 42 house plans
- shopper's resource
- and in the end

## When the Builder's Name Says It All

By Jane Sickon Photography By Rick Kane

There's a phrase that's been heard in Waynesboro before. "When you walk into a Westhills house, it feels like a Westhills house." It's a phrase that Rick Kane, Vice President for Westhills Company has heard many times since joining the company started by Carl Kerby in 1970.

"There's a sense of real quality about the homes we build," Rick says. "Our craftsmen may take a little longer, perhaps, but the quality is quite evident in the finished product. Real quality just can't be thrown together. It's worth it in the long run and as craftsmen, the people working for us, appreciate the opportunity to do their best."

These days, the craftsmen of Westhills Co. are working on a new project, The Reserve at Ana Marie Estates. The development of Ana Marie Estates has been underway for some time, but it was only recently that its developer struck a deal with Westhills to begin building a different class of homes there. "It's like a wine reserve at a vineyard,"

Rick explains. " A vineyard saves the very best to be their reserve, and that's what The Reserve at Ana Marie Estates is—it's the very best."

A trademark of Westhills' communities is the mix of housing types in their developments. Beautiful single family detached homes exist along with very attractive duplex homes, creating communities that are just that—real communities with homes for all family sizes to coexist in one neighborhood.

"Our floor plans are extremely efficient," states Rick, "so 1,500 sf feels much larger. But they are more affordable for singles, families or emptynesters, who may not need or want the additional space a detached house might offer. We also plan in flexibility of the spaces for the varying needs of the customer. Some designs have as much as 1,000 sf of unfinished spaces just waiting to be finished. No matter what type or size home in a Westhills neighborhood, one thing can be assured—these homes offer the thoughtful details of which any homeowner could dream.

The living spaces of the homes at The Reserve offer nine and ten-foot ceilings, detailed chair railings, and deep base moldings. The rooms appear to be even taller, thanks to the illusion created by the three-part crown moldings overhead. Transoms over the doorways leading to the rooms off the main living areas light the hallways, adding more visual

The open floor plans in the living room, dining room, kitchen, and breakfast area give the feel of more space to enjoy. Over the gas fireplace are double doors providing access to the concealed media cabinet, cable-ready for wide-screen television and audio equipment. The kitchens offer custom cabinetry, granite countertops, roll-out trays, and other amenities. In some cases, the upgraded appliances include a built-in warming drawer and a two-drawer dishwasher. Models with a wet bar may also include a wine cooler. Large, walk-in closets are already fitted with organizational shelving and hanging space that will be most appreciated.

The main Master Bath includes a radiant heated ceramic tile floor, large two person ceramic tile shower with body sprays, double vanity sinks, and a skylight tube that floods the space with natural light. Features of the other master bath include ceramic tile floors, cultured marble countertops, and a tub/shower. Where a plan includes a powder room, it includes hardwood floors and a pedestal sink.

The wide staircases, with their delicately turned banisters and acorn finials, lead to unfinished overhead space (with wiring and rough plumbing already installed), ready to be finished per the homebuyers' needs.

With all the buzz about new trends in "building green," Rick is quick to point out that Westhills Co. Builders have been doing this all along in their homes. "Earth-sound practices are what Westhills has been doing for years—from the foundations to the windows, from framing with engineered lumber, to the insulation, tank-less hot water heaters, all the way to the roofing. We've even been offering geothermal heating for years. This is nothing new for us. I am glad to see that it's being consumer driven more today than in the past."

With their track record as one of Waynesboro's top quality builders for the last 38 years, it's no wonder that people know what it feels like to walk into a Westhills home!

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